

# Pine Creek Miniature Golf

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pinecreekgolf.com

## FUNDRAISING OPTIONS

**Pine Creek offers two fundraising options for charitable groups.**

**OPTION 1:** Pine Creek furnishes special tickets, for personalizing with the name of the charitable purpose, for the group to sell to its own members, and/or to the general public, **to play golf anytime Pine Creek is open.** The ticket buyer has a full year to use the ticket and play either course. The charitable group chooses the price at which it sells the tickets and pays Pine Creek \$5 for each ticket the group sells. For example, if the group sells all tickets at \$9 each, the group makes \$4 per ticket – i.e., the \$9, less the \$5 to Pine Creek. (Note: some groups sell the tickets at considerably more than \$9 on the premise that their potential ticket buyers are eager to support their cause.)

Pine Creek charges a minimum fee of \$100 for Option 1.

We have a separate agreement form (other side) that explains Option 1 in more detail.

**OPTION 2:** The group holds a golf outing at Pine Creek on a specific date. The group prepares tickets (e.g., on a computer) for the group to sell to its members and/or to the general public **to play golf on the specific date of the group outing.** If it rains on the day of the outing, or if the ticket holder cannot attend that day for any reason, the ticket is valid for an additional 3 months beyond the specific date of the outing. (This is an attractive feature to the potential ticket buyer.) As with Option 1, the group chooses the price at which it sells its tickets, and the group pays Pine Creek \$5 per ticket sold.

Some groups that choose Option 2 keep it very basic and simple. Other groups prefer to hold a more elaborate outing. Some typical considerations include: date and time frame, use of a rental area (lounge, patio, or picnic area), food and beverage, other activities, hole sponsor signs, etc. Because there are so many possible variables, unlike Option 1, there is no separate agreement form that explains Option 2 in more detail. Instead, a representative from the charitable group meets with a representative from Pine Creek to discuss the potential outing to make sure it's a good fit for both parties.

Pine Creek charges a minimum fee of \$200 for Option 2.

Thank you for considering Pine Creek for your fundraising goals.

Sincerely,

Pine Creek

## OPTION 1 FUNDRAISING PROGRAM FOR CHARITABLE GROUPS

We are glad to help your charitable fundraising efforts for:

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Accordingly, we authorize you and your team to sell Pine Creek tickets to the general public to play golf at Pine Creek.

Depending on which of our two courses is chosen, the general public plays golf at Pine Creek at \$7 or \$8 for kids (under 13), and at \$9 or \$10 for adults. In order for your charity to make a profit, we sell all tickets to you at \$5.

In our fundraising program, you sell Pine Creek tickets to the public to play golf at Pine Creek. You decide the price that will best benefit your chosen charity. The price you choose, less the \$5 per ticket that you pay Pine Creek, is the profit for the charity.

Pine Creek will provide you with the number of Youth Tickets and Adult Tickets that you determine. You agree to pay Pine Creek \$5 for each ticket that you do **not** return to Pine Creek. For example, if we furnish you with 100 tickets (youth and/or adult) and you sell 70 tickets, and return 30 unsold tickets to Pine Creek, you purchase 70 tickets from Pine Creek. Thus, you pay Pine Creek 70 @ \$5 = \$350.

In the above example, if you were to sell all 70 tickets @ \$10, for example, your charity would receive \$350 profit (your \$700 sales proceeds, less the \$350 to Pine Creek). Bear in mind that your buyers are often willing to pay a premium in order to support your charity.

Pine Creek requires that you purchase a minimum of 20 tickets, for \$100, due at the signing of this agreement. The balance of the money due Pine Creek can be paid **after** you sell the tickets, but not later than 3 months from the date of this agreement.

Your ticket buyers can play either course and will have a full year to use the tickets. You agree to enter the name of the charity and the expiration date of \_\_\_\_\_ on each ticket you sell. Pine Creek hereby provides \_\_\_\_ youth tickets and \_\_\_\_ adult tickets and a corresponding number of brochures to give one to the buyer of each ticket.

Representative for Fundraiser \_\_\_\_\_ Date \_\_\_\_\_

Representative for Pine Creek \_\_\_\_\_ Date \_\_\_\_\_

Good luck with your fundraising efforts!

Sincerely, Pine Creek